

**SUMMARY OF 2001
RESIDENTIAL MARKET TOTALS**

2001 Experience Year	Written Premiums	No. of Policies	Market Share *	EQ Premiums	No. of EQ Policies	Market Share *	% with EQ **
Total CEA Companies	3,104,304,502	5,960,693	73.43%	429,533,010	832,440	64.73%	13.97%
Total Residential Mkt (Excluding CEA)	1,148,630,203	2,156,803	26.57%	231,733,839	453,542	35.27%	21.03%
Total Residential Mkt (Including CEA)	4,252,934,705	8,117,496	100.00%	661,266,849	1,285,982	100.00%	15.84%
Total Homeowners Market	3,545,694,601	5,724,300	70.52%	585,030,091	942,412	73.28%	16.46%
Total Rental Market	151,500,253	568,550	7.00%	7,066,966	79,519	6.18%	13.99%
Total Condominium Market	134,436,072	476,079	5.86%	29,081,891	128,279	9.98%	26.94%
Total Dwelling Fire Market	322,908,482	1,014,979	12.50%	28,013,159	51,947	4.04%	5.12%
Total Mobilehome Market	98,395,297	333,588	4.11%	12,074,742	83,825	6.52%	25.13%
Total Residential Mkt (Including CEA)	4,252,934,705	8,117,496	100.00%	661,266,849	1,285,982	100.00%	15.84%
California FAIR Plan	56,328,342	176,300	17.37%	7,194,599	9,375	18.05%	5.32%
Total Dwelling Fire (Excluding CA FAIR Plan)	266,580,140	838,679	82.63%	20,818,560	42,572	81.95%	5.08%
Total Dwelling Fire Market	322,908,482	1,014,979	100.00%	28,013,159	51,947	100.00%	5.12%

* Market share represents the percentage of policies to total residential market except for the Total Dwelling Fire Market Section.

** Percent with EQ represents the percentage of policies that also have EQ coverage.

*** Due to rounding, totals in shaded area may not balance.